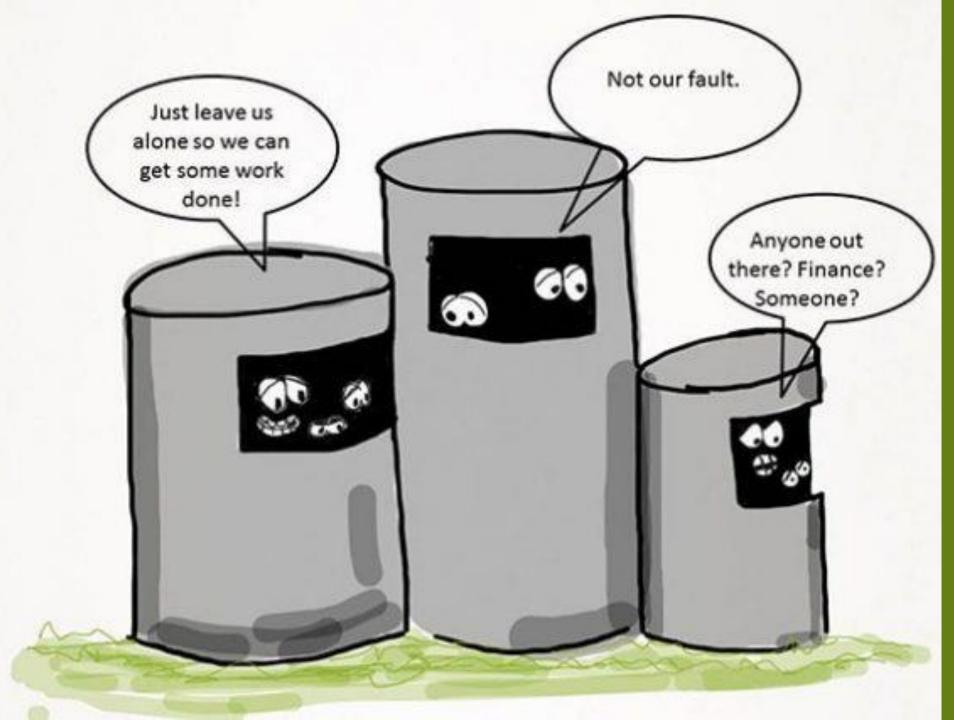


COLLABORATING FOR CONSERVATION

KATE PATTON, EXECUTIVE DIRECTOR LOWER SHORE LAND TRUST



FROM SILOS TO INVESTED PARTNERSHIPS

FROM OPPORTUNISTIC TO STRATEGIC

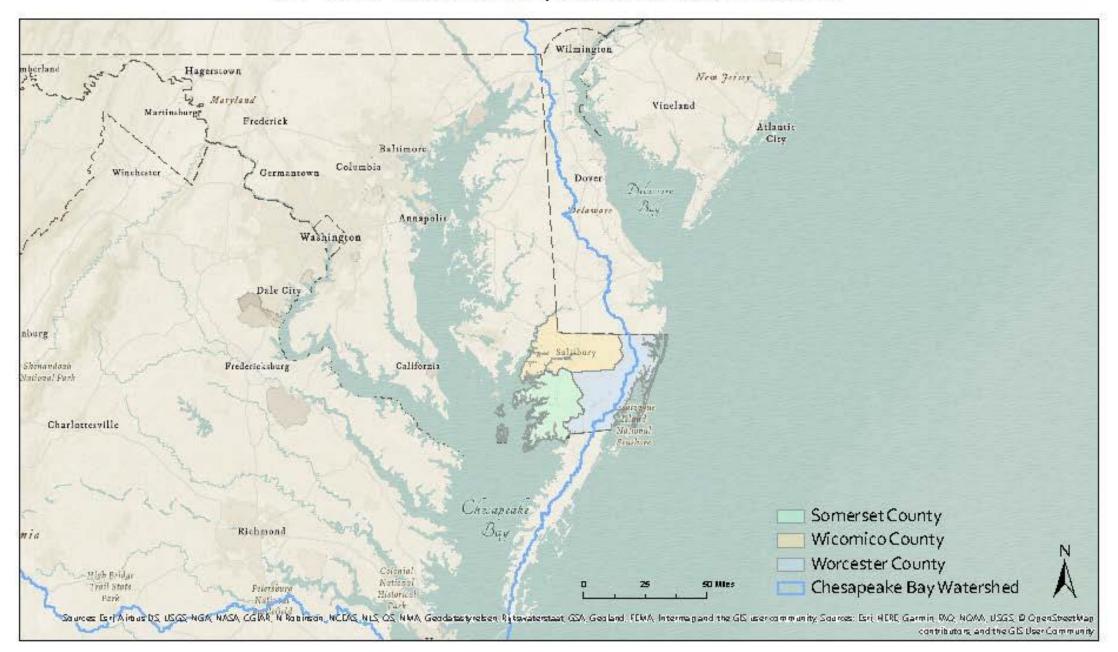


- Land Trusts protect land, right? But is this really enough to tip the scales and reach Bay Program goals?
 - Grant funding is really competitive
 - To reach funders we needed to have a plan
 - Strategic Conservation and Restoration Plan is consistent with state and regional goals and identifies local priorities



DELMARVA RESTORATION AND CONSERVATION NETWORK

The Lower Shore of Maryland Connects Delmarva





ONE WATER PARTNERSHIP

THE ONE WATER PARTNERSHIP IS A GROWING NETWORK OF FAITH COMMUNITIES IN THE CHESAPEAKE BAY WATERSHED COMING TOGETHER TO CARE FOR LOCAL WATERWAYS IN THEIR OWN COMMUNITIES.



LOWER EASTERN SHORE PARTNERSHIP FOR REGIONAL INVASIVE SPECIES MANAGEMENT

LOW

NO RELATIONSHIP

TRUST

HIGH

INTEGRATION

1		1			
Competition	Coexistence	Communication	Cooperation	Coordination	Collaboration
Groups or individuals compete for resources, partners, nembers, public attention	Groups or individuals have neutral relationships in which they neither help nor impede one another, and there is no systematic connection between them	Groups or individuals share information, advice and/or expertise	Groups or individuals interact, as needed, often informally, on discrete projects or activities	Groups or individuals adjust and align work with each other for greater outcomes	Groups or individuals engage in collective impact based on shared mission, goals, resources, and decisionmaking, on a project that is too large for a single organization and
		Often, "networks," "partnerships," or "coalitions," may fall into one of these			has broader impact than can be achieved alone



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THANK YOU!





